

# REQUEST FOR PROPOSAL CONCESSIONS OPPORTUNITY

**ADDENDUM NO. 2** 

February 20, 2017

### PLEASE NOTE THESE CHANGES:

RFP Packages: <u>ALL</u> packages are due March 28, 2017 by 2:00 p.m. Central Time.

Final Question: <u>ALL</u> packages final day of questions March 14, 2017 by 5:00 pm. Central Time.

Item	Change / Clarification
Revised RFP Due Date:	Revised date for Packages F&B-3, F&B-4, RTL-6,
	RTL-7, SVC-7, SVC-8 and SVC-9.
	Due March 28, 2017 by 2:00 PM.
Revised RFP Question Deadline:	Revised Question Deadline for Packages F&B-3,
	F&B-4, RTL-6, RTL-7, SVC-7, SVC-8 and SVC-9.
	Final Questions due March 14, 2017 by 5:00 PM.
Joint Venture Clarification	(JOINT VENTURES ARE NOT A PREFERRED
	OPTION FOR MULTI – LOCATION CONCEPTS):
	Other options include 100% ACDBE,
	Sub-lease, management, operating and/or
	franchise agreement. If the other options are not
	feasible, please submit your Joint Venture
	agreement at the time of proposal with a letter of
	explanation. Proposals will not be disqualified if a
	joint venture is proposed to meet the ACDBE
	requirement on multi location concepts.

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Questions	Answers
I would like to know if we could get a	Yes.
list of the people registered to attend	https://www.dfwairport.com/concessions/solicitation
the Pre-Proposal Conference	<u>s/P2_701162.php</u>
tomorrow, February 14, 2017 @	
Hyatt Regency / Terminal C for the	
Concessions Opportunity?	
Are the locations on our map given	Additional locations may be available later this year.
today, the only locations that will be	However; these are the only locations currently
available in 2017?	available.
Can you please extend due date for	Refer to the "Change/Clarification" section for
those now due mid-March so it is not	revised due date.
during ARN Conference? Perhaps by	
2-4 weeks?	
Is the deposit check deposited into	No.
an escrow account?	Van Dafanta "Danassana" in the haloss link
Can you share the attendee list?	Yes. Refer to "Resources" in the below link.
	https://www.dfwairport.com/concessions/solicitation
Torminal E: Plagas provide	<u>s/P2_701162.php</u>
Terminal E: Please provide information as to when Phase IV will	Terminal E Phase IV is scheduled to open to the
be open to the public?	public August 2017 (all dates are subject to
be open to the public:	change).
If a proposal is denied, do you inform	Proposers may schedule a debrief after Board
the submitter what was wrong with	awards.
the proposal?	amaras.
Can we apply for multiple locations?	Yes.
How much deposit when we submit	Refer to Page 22 in the Request for Proposal (RFP)
RFP?	- Proposer must submit a proposal deposit in the
	amount of Ten Thousand Dollars \$10,000 deposit.
In reviewing the RFP for DFW, I've	Refer to the "Change/Clarification" section for
noticed that the due date for the two	revised due date.
bar packages is less than a month	
away and during a major industry	
conference, which makes this very	
difficult for my client. Is there any way	
to push the date for these two after	
the fast food due date so we can	
submit proposals that aren't so	
rushed?	

# **REQUEST FOR PROPOSAL**

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Would the airport consider extending	Refer to the "Change/Clarification" section for
the submission deadline, particularly	revised due date.
for the bids due on March 14th as	
there is less than 30 days from the	
pre-bid to produce and ship the bids.	
For teams submitting bids on both	
timelines this it is extremely difficult to	
stagger the development of the	
proposal responses according to	
these separate timelines. Thank you	
for considering this request.	

Please continue to check our website  $\underline{\text{www.dfwairport.com/concessions}}$  for updates.