

# REQUEST FOR PROPOSAL CONCESSIONS OPPORTUNITY

## Addendum No. 5

June 7, 2019

Item	Change/Clarification
Could you please share the 3D model of Terminal F?	This will be shared with the recommended proposer.
Could you please share CAD drawings of Terminal F?	This will be shared with the recommended proposer.  See Addendum 6. See under Resources for CAD files.
Is the RFP proposer required to identify M/WBE firms we will partner with to meet the required 30% goal in our RFP response	If the proposer proposes to meet and/or exceed the M/WBE goal, the proposer must complete Exhibit F-5: M/WBE Commitment Form and Compliance Plan contained in this RFP and submit with proposal.
Is the proposer only required to share how we plan to meet the M/WBE goal and share our commitment to meeting the 30% goal in our RFP response?	If the proposer proposes to meet and/or exceed the M/WBE goal, the proposer must complete Exhibit F-5: M/WBE Commitment Form and Compliance Plan contained in this RFP and submit with proposal.
How will answers to questions regarding the RFP be shared?	All answers will be posted on the DFW Concessions website under Current Solicitations: Addenda.
Do we need to request a waiver if we intend to respond to the RFP with a newly-formed JV? The JV will be comprised of our company and a certified ACDBE partner. If so, who should receive the waiver or where should we mail or email the waiver?	Please see Addendum 4.
Can you clarify that since forms, menus, renderings, financials documents, and ACDBE Participation do not count	Yes.

## **ADDENDUM NO. 5**

towards the page limit, they don't need to be page numbered?	
Would you consider having us number the pages consecutively by section? For example: under Proposer Experience the page numbers would be 1-1, 1-2, etc.; under Proposal Deposit the page numbers would be 2-1, etc.	Yes.
Will you consider extending the deadline for a full 90 days?	The RFP deadline has been extended to July 29 <sup>th</sup> .
Please confirm that the enplanements shown on slide 45 (approximately) in the "Outreach & Pre Proposal Conference" presentation offered on May 17th reflect the anticipated enplanement growth from 967K to 1.3M. Over what period are those projections based?	The 968k to 1.38M enplanements shown on that slide are the projected range depending on the gauge of aircraft that will ultimately utilize these gates.
Will gates D5 & D6 remain active? If not, when will they close?	Yes
Please provide LODs of the spaces.	LODs are not available. Approximate dimensions are provided on slide 12 of Attachment 4.
Are we permitted to make recommendations about changes in the sizes and locations of the spaces in the RFP?	Current sizing and placement are based on planned infrastructure locations. S2 and S3 have flexibility within the stated guidelines in Attachment 4.
What is the projected date of opening for the terminal. After the application process and the candidates get chosen, when would construction start?	Substantial Completion is currently anticipated Spring/Summer 2021. Please see Exhibit C of the Sample Lease Agreement for a standard concession construction timeline.
Is there a rent rate per sq/ft on top of the percentage rent?	The Minimum Annual Guarantee for this opportunity is \$318,000. Please see Attachment 1 Package Document for Rental Structure Bid Ranges.
We are interested in the 600 square ft option (S3), does this disqualify us for applying for the larger space (S4)?	This RFP is for one operator to service the entire area with all 4 spaces.
Will all applicants be required to participate or be subject to give up a portion of their management/equity to the program if we have all the necessary capital?	Please clarify your question.
Given the unique aspects of the Phase I Terminal F project, would DFW consider eliminating the rent percentage bid	No.

## **REQUEST FOR PROPOSAL**

### **ADDENDUM NO. 5**

ranges by product category and allow	
respondents to propose rent	
percentages as they see fit, which may	
include rent by categories and/or sales	
tiers?	

Please continue to check our website  $\underline{\text{www.dfwairport.com/concessions}}$  for updates.