**REQUEST FOR PROPOSAL**

**CONCESSIONS OPPORTUNITY**

**Addendum No. 1**

**January 26, 2021**

**PLEASE NOTE THESE CHANGES:**

**Final Date for Questions and Clarifications now Thursday, February 4, 2021 by 5:00pm CST**

**RFP responses now due Thursday, February 18, 2021 by 2:00 PM CST.**

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| Item | Change/Clarification |
| It is noted that the "package number" must be noted on the $5,000 check as well as in several other documents that are required for the response. Does this refer to the package tracking number? | No, this is referring to Attachment 1 – COVID-19 Package Document. Since there is one package document, you will not need to reference on the check. |
| Who oversees the location? Who brands the location? | DFW Airport will build out the 3 modular units and the successful proposer will be responsible for the everyday decontamination and maintenance. The successful proposer will work with DFW on branding. |
| Is there additional space at the airport for an on-site lab? | Yes |
| Can I partner with an outside lab to expedite the results? | Yes |
| Will consideration be given to lower cost models? | Yes. The lower cost models must meet the performance requirements of the stated model. |
| Is the acceptance of Health Insurance a mandatory component of the proposal? | Yes |
| Do we need to plan for accepting Health Insurance from countries outside of the US? | This would be desirable. |
| DFW would be willing to grant us an extension to respond so that we have time to properly consult and plan on the ACDBE, M/WBE, JV, and critical components of proposal. | The new due date is **Thursday, February 18, 2021 at 2:00pm** |
| Will COVID testing be made available 24/7? If so, will all three locations need to be testing 24/7? | No |
| Have the predesignated locations already been occupied by a medical concession  in the past, and if so, could you comment on any specific medical environmental changes that are still intact in those spaces? | Yes, one location has been occupied by a medical concession. All items are intact. |
| Since a maintenance fee is already charged, that would not include the specialized biohazardous waste handling, correct? | Correct. The successful proposer is also responsible for biohazard waste management. |
| Offsite Reference lab as Contingency: Since IT or supply chain barriers can affect testing capability, is it acceptable to have a backup reference lab located close to DFW Airport to handle contingencies? | Yes |
| As part of that Exclusivity, would the individual airlines (American, United, etc.) be permitted to eventually include the cost of the COVID test in their airplane ticket purchases? | It will be the responsibility of the successful proposer to partner with our airline partners. |
| How is the fiscal year for FAA determined (e.g. Jan 01, 2021 to Dec 31, 2021)? | It runs from October 1 of the budget's prior year through September 30. |
| Regarding the requirement to add a “package number” to various proposal components- does this refer to the shipping package tracking number? | This is referring to Attachment 1 – COVID-19 Package Document. Since there is one package document, you will not need to reference on the check. |
| We are a small business and had to preorder the check to ensure that it made it in time, and did not have the package number at the time the check was ordered. Is it ok to hand-write the package number on the check? | Since there is one package document, you will not need to reference on the check. |
| What percentage is international? | International traffic currently represents approximately 9% of total passenger volume.  However, International traffic is still greatly impacted due to COVID and will represent a larger component as COVID impacts are mitigated. |
| Package slide: If we are providing saliva based PCR testing which does not require staffing to administer (such as the case for a nasal swab), should I provide a proposal with limited staffing to distribute and collect the test kits at DFW, or is the expectation for that type of testing mainly for passengers to receive this test a few days prior to flying which allows them to take the test at home? | The saliva based PCR test is acceptable on the D22 non-secure location. |
| The RFP schedule allows 14 business days from release to due date, or 9 days from today’s information session. Would the airport consider a 2 to 4-week extension? | Yes, the new due date is **Thursday, February 18, 2021 at 2:00pm** |
| The RFP submission requirements appear comparable to most previous DFW RFPs. With the short timeline, would the airport consider a more simplified or reduced list of questions and submission requirements? | No |
| The RFP document lists a wide range of services included COVID-19 testing, transportation of individuals who test positive, administering of vaccines, and more. Can you please specify: what services are required as part of this proposal? | On Attachment 1 – COVID-19 package – review minimum requirements. On the RFP on page 14 review scoring criteria. |
| Who is the target market? Travelers? Employees? Anyone else? | For the 2 airside locations, travelers and possibly airline and airport employees.  For the landside location, this could possibly service public in addition to those serviced airsides.” |
| Will DFW still request a Covid-19 test be required if you have received a vaccine? | It will be the responsibility of the successful proposer to partner with our airline partners and governing agencies on requirements. |

Please continue to check our website [www.dfwairport.com/concessions](http://www.dfwairport.com/concessions) for updates.