



**REQUEST FOR PROPOSAL
CONCESSIONS OPPORTUNITY**

Addendum No. 7

May 20, 2022

Final Date for Questions and Clarifications - Monday, May 9, 2022, 2022 by 5:00 pm CST

Proposal Due Date Tuesday May 31, 2022, at 2:00 pm CST

Item	Change/Clarification
Proposal Evaluation Criteria	<p>Page 15 in the Request for Proposal (RFP)</p> <p><u>SBEC will not be based on points. Contribution will be evaluated in Concept and Customer Experience/Operations.</u></p> <p><u>Certifications are required if absent your proposal will be deemed not responsive.</u></p> <p>Page 28 in the Request for Proposal (RFP)</p> <p>J) PROPOSAL EVALUATION CRITERIA (SBEC Only)</p> <p><u>BDD will be evaluating the questions outlined in the proposal under Proposal Evaluation Criteria as part of the overall evaluation.</u></p>

Questions	Answers
Exhibit G, is a Workforce Composition document required for partnering ACDBE entities as well or only prime?	Only the Prime.
I'm a small ACDBE business and luxury baby care brand so we can only contribute to the baby product request, not the rest. Is there a list of subcontractors that intend to bid that I can connect with?	Under Resources , please see the Attendees and Registrants list for those who have shown interest in bidding. https://sites.dfwairport.com/concessions/solicitations/current/index.php
Is the MWBE goal of 30% a requirement that is in addition to the 20% ACDBE goal?	Yes. There is an ACDBE goal for the concession concept and a 30% M/WBE goal for Design and Construction.
Tab 2.1 - PROPOSAL EVALUATION CRITERIA (SBEC Only) - does this AUTOMATICALLY include ACDBE? 4) Could you clarify how proposals would be weighted in relation to each criteria i.e. innovation, brand types, service plans, MAG % rent	Please see the above Change/Clarification.
For automated vending package, can we achieve ACDBE commitments thru a combination of more than one of the 4 ACDBE commitment options listed in the RFP pages 32-33? For example, participating with an ACDBE for #2 Percentage Participation AND using the same or a different ACDBE for #4 Percentage of Goods/Services towards Vendor Purchases so that the sum of both percentages add up to or above the ACDBE goal for this RFP?	The proposer may meet its ACDBE participation commitment utilizing any combination of options listed below on pages 32-33 all of which require proof of ACDBE certification by BDDD.
Are M/WBE certificates required for all potential M/WBE firms that may be utilized or notified about the opportunity to provide goods or services?	If the proposer proposes to meet and/or exceed the M/WBE goal, the proposer must complete Exhibit F-5: M/WBE Commitment Form and Compliance Plan contained in this RFP and submit with proposal.
Whereas the SBEC opportunities are all required to be 100% SBEC is the SBEC commitment form required as mentioned on page 38 as item 1? Is it sufficient to provide the proposer's SBEC Certificate?	The SBEC Commitment Form in addition to the SBEC certificate is required with Proposal Submission. Please see SBEC Commitment Form attached to the addendum
Please provide guidance on, Exhibit F-5: M-WBE commitment form, as we currently do not operate at DFW. However, we are fully committed to M-WBE goal.	MINORITY/WOMEN BUSINESS ENTERPRISE (M/WBE) REQUIREMENTS The Airport Board has adopted a policy which establishes a goal for the participation of Minority/Women Business Enterprises (M/WBEs) in the design and construction finish outs/improvements by tenants and concessionaires. The M/WBE package-specific goal established for design and construction is 30% for each location. The successful proposer will be responsible for

	<p>meeting each goal or making good faith effort to meet the goal and, explore all available options to achieve, to the maximum extent practicable, the goal through design and construction associated with the finish out of each location and the purchases of goods and services used in the daily operations. Post award completed utilization forms must be on file before a notice to proceed is issued by the Airport for construction of improvements. If the proposer proposes to meet and/or exceed the M/WBE goal, the proposer must complete Exhibit F-5: M/WBE Commitment Form and Compliance Plan contained in this RFP and submit with proposal. Proposer must describe how you propose to meet, or made a good faith effort to meet, the Airport's M/WBE participation goal for the RFP. Include projections for M/WBE participation; identify possible trades, goods and services; include list of potential M/WBE firms and a description of the procurement process which will be utilized to ensure M/WBE firms are extended an opportunity for participation. Identify a point of contact that will be responsible for managing the diversity participation for this commitment.</p>
<p>Does the JV Agreement have to be a legal entity or is an openly binding JV Agreement between parties acceptable?</p>	<p>Any legal structure (entity) that meets federal and state legal requirements may be used to form a joint venture provided that, for purposes of counting ACDBE participation, the requirements of 49 CFR Part 23 are met.</p>

Please continue to check our website www.dfwairport.com/concessions for updates.

If you have any questions regarding this matter, contact during normal working hours (8:00 AM to 4:30 PM, Monday through Friday) at the email address of jtuid@dfwairport.com.

Sincerely,

Joy Tuid, MPPA
 Sr. Contract Administrator
 Procurement and Materials Management Department